

# ALVARO M. ZULUAGA

12014 NW 13<sup>TH</sup> ST.  
PEMBROKE PINES, FL. 33026

MOBILE: (954) 673-5501

E-MAIL: [a.zuluaga@fiberpro.org](mailto:a.zuluaga@fiberpro.org)

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## Summary of Qualifications

- Cultural and business experience in Caribbean, Central America, and South America.
- Dynamic and energetic with extensive leadership and team building experience.
- Bilingual - Spanish and English.

## Experience

- 2008 – Present **FiberPro Technologies, Inc.**  
President
- Disaster Restoration
  - Services to the hospitality industry.
- 2005 – 2008 **ANC Services, Inc. - Plantation, FL**  
Vice President / General Manager / Project Manager
- Disaster Restoration
  - Services to the hospitality industry.
- 2005 **General Electric Consumer & Industrial - Miami, FL**  
Project Manager – South Florida  
Manage all projects above \$10 million in South Florida.
- 2001 – 2005 **General Electric Industrial Systems - Miami, FL**  
International Sales Engineer  
Manage all sales channels in Colombia, Costa Rica, Guatemala, and Honduras as part of a two- person team,
- Responsible for all public, private, and government bids
  - Managed projects and bids above \$1 million.
  - Helped introduce new products and product lines to market
  - Technical Design and specification for Engineering Projects
- 1998 – 2001 **Healthy Water System, Inc - Miami, FL**  
Sales Manager
- Coordinated all sales activities for South Florida
  - Responsible for training sales personnel
- 1996 – 1998 **Broward Community College - Davie, FL**  
Mathematics, Spanish, English, and Computer Tutor
- 1992 – 1995 **United States Army - Ft. Bragg, NC**  
Parachute Rigger – Honorable Discharge

## Education

**FLORIDA INTERNATIONAL UNIVERSITY - Miami, FL**  
Bachelor of Science: Electrical Engineering,

**BROWARD COMMUNITY COLLEGE - Miami, FL**  
Associate of Arts: Computer Science

### RESTORATION:

- WRT & ASD
- CBA, CMA, & CMR

## Honors and Activities

- Phi Theta Kappa and Eta Kappa Nu Honor Societies
- Member of Engineering Leadership Program and Vice president of Engineering Student Council